



MCS Financials is the affordable financial solution that keeps you in control

At a glance:

- **Offers outstanding value for money with a breadth of financial functionality**
 - Sales Ledger/Accounts Receivable.
 - Purchase Ledger/Accounts Payable.
 - General Ledger.
 - Tax Accounting/VAT Returns.
 - Cash Book/Bank Reconciliation.
- **Fully integrates with MCS-rm**
 - Real-time financial information from MCS-fin is available in MCS-rm, MCS CRM and MCS Customer Web Portal, while...
 - Automatic posting of transactions makes MCS-rm hire contract information available in MCS-fin, with the ability to drill back from MCS-fin to MCS-rm to investigate transactions.
- **Gain control with accurate, up-to-date management information**
 - MCS-rm and MCS-fin share the same business intelligence reporting and dashboards, with information from both being presented in the same screens.
 - A sophisticated reporting tool enables Profit and Loss, Trial Balance and debtors analysis using familiar Microsoft Excel spreadsheets.
- **Works the way you do**
 - An enterprise tree allows easy definition of your organisation in terms of group/company/depot and even activity levels.
 - Profit and loss at depot, company or enterprise level.
 - Flexible period ends.

As your hire operation expands with new depots and customers, you need a financial software package that evolves with it. MCS Financials (MCS-fin) integrates with MCS-rm and MCS-vr, the leading hire software solutions from MCS, to give you complete control of the operational and financial elements of your business. Highly tailored to hire industry requirements, it provides the benefits of high-end functionality at a fraction of the price of similar accounting packages.

Control of your finance operation

The MCS-fin financial software solution has a comprehensive unified ledger design. Its suite of programs work together to generate essential management information and reports, while efficiently handling day-to-day accounting functions (figure 1).

Tightly integrated with MCS-rm, it shares General Ledger codes, credit checking information, and the posting of invoices, credit note and cash transactions within MCS-rm. Customer and supplier records are synchronised. All this eliminates duplication and potential errors. Accounts are always in balance and reflect the true current financial position across your entire operation.

The software includes the MCS-fin Excel Financial Reporting tool which enables you to instantly build, analyse and present accurate, up-to-date financial and management accounts from MCS-fin.

As a result, you can focus on analysing and leveraging your data, rather than waste time retrieving and formatting it.

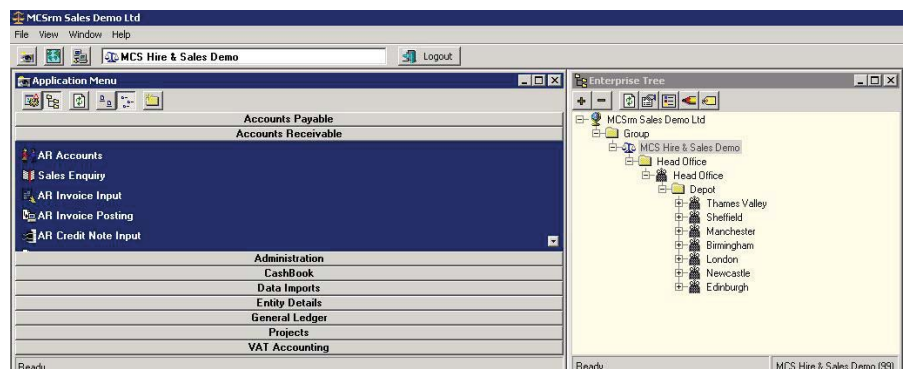
Increased efficiency

All MCS-fin ledgers enable you to process transactions quickly and efficiently. Use the standard templates provided or create your own templates. MCS-fin also makes it simple and straightforward to manage processes that take place every period, but require the same information each time, such as prepayments, accruals and batch postings.

Powerful business tools

MCS-fin lets you use the innovative technology within MCS-rm to view and analyse your hire and financial data at both broad and detailed levels. Available tools include: Smart Alerts, Dashboards, BI Cubes, automated reporting/scheduling and the MCS Customer Web Portal.

Figure 1 –The unified ledger design manages your finances right down to depot level.



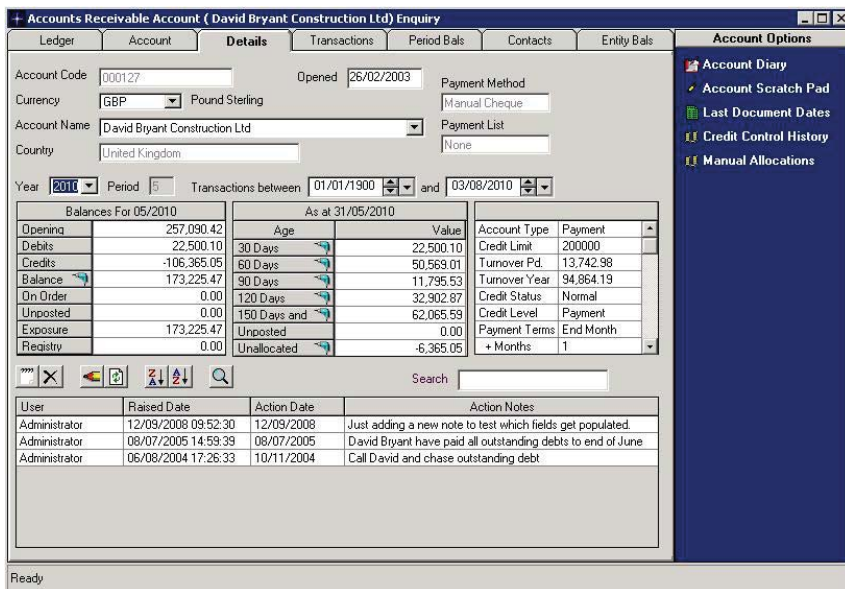


Figure 2 – Clear enquiry screens make it easy to extract information at the right level of detail - such as status of a customer's account.

Room to grow

MCS-fin has the inherent flexibility to scale easily in line with your business growth. It provides the flexibility you need without expensive system changes, staff retraining or data migration. It also has multi-country, multi-lingual and multi-currency options to support your expansion into new territories.

Plan for the future

MCS-fin enables you to establish your budget and forecasts for the coming year and closely monitor your income and expenditure against it. Proactive alerts prompt you to take swift action if necessary.

The open period structure gives you complete freedom in choosing when to close any particular period. This means that all transactions can be posted into the correct period for accounting and budgetary purposes, without having to rush them through at the end of the period.

Reduce risk

Balancing your cash flow is essential to your success. The sales and purchase ledgers help you to manage all your debtor and creditor relationships. Using sophisticated credit control functionality (figure 2), you can produce retrospective aged debtor reports, analyse absolute or

overdue debt against your chosen ageing periods, and perform tasks such as calculating average time to pay.

Automated supplier payments save time and money, while you'll quickly identify all invoices due and those that qualify for settlement discounts.

A single point of contact

You further reduce risk and improve business continuity by having a single source of support in MCS. There is clear accountability with fast problem resolution.

MCS-fin Excel Financial Reporting

An integral part of the suite of software, MCS-fin Excel Financial Reporting automates the production of regular financial and management reports through the power of Excel (figure 3).

Simply use certain references (period, depot, nominal code...) to populate the fields in seconds with the most up-to-date financial data from MCS-fin. You will have the correct formatting and subtotalling to report directly to the depots or your board, without needing to print a report and then reproduce it in Excel.

You can then manipulate and analyse your accounts dynamically and update for future reporting. This illustrates your current financial position without having to create reports from scratch.

Figure 3 – The integral MCS-fin Excel Financial Reporting tool makes it easy to produce financial reports

MCS SALES DEMO PROFIT & LOSS - THAMES VALLEY DEPOT FINANCIAL YEAR 2010											
	June Months	July Months	August Months	September Months	October Months	November Months	December Months	Demo Total YTD	Demo Total Period		
Operating Income											
Direct Income											
4030 Hire Income	(21,732)	(292,623)	(49,360)	(159,864)	(32,918)	(28,365)	(45,994)	(1,567,398)	(1,567,398)		
7010 Sales	(9,077)	(7,283)	(5,687)	(2,542)	(9,362)	(5,216)	(8,483)	(74,792)	(74,792)		
Total Direct Income	(30,809)	(299,906)	(55,047)	(162,406)	(42,279)	(33,581)	(54,477)	(1,642,190)	(1,642,190)		
Less: Cost of Sales											
5000 Stock Purchases	(427)	-	-	-	-	(6)	-	812	812		
6020 Repairs & Maintenance	(245)	(2,478)	-	-	-	-	-	(2,723)	(2,723)		
Total Cost of Sales	(672)	(2,478)	-	-	-	(6)	-	(1,911)	(1,911)		
Net Operating Income	(31,481)	(302,384)	(55,047)	(162,406)	(42,279)	(33,581)	(54,477)	(1,644,011)	(1,644,011)		
Other Income											
4001 Sundry Sales	-	8	(3,933)	(2,441)	(9,178)	(2,578)	-	(18,129)	(18,129)		
7040 Other Income	-	-	(5,733)	(4,089)	(9,178)	(5,150)	(10,819)	(31,264)	(31,264)		
Total Other Income	-	8	(9,666)	(6,529)	(14,356)	(7,728)	(21,638)	(49,393)	(49,393)		
TOTAL OPERATING PROFIT	(31,481)	(302,377)	(64,713)	(168,935)	(56,635)	(41,309)	(76,115)	(1,693,404)	(1,693,404)		
Indirect Costs											
5010 Sundry Purchases	-	1,478	3,214	2,588	1,324	1,677	-	15,012	15,012		
6000 Salaries & Wages	5,887	6,000	6,897	6,895	6,000	5,558	6,287	59,897	59,897		
6010 Rent Paid	-	-	-	393	-	-	1,145	1,538	1,538		
6020 Bank Charges	-	-	-	-	-	-	(10)	4	4		
6040 Training Costs	4,207	1,147	-	-	-	-	(10)	5,434	5,434		
6050 Consultancy Fees	-	-	2,000	-	-	-	3,387	5,387	5,387		
6060 Interest Paid	-	1,331	-	124	-	-	-	1,455	1,455		
6070 Vehicle Expenses	287	-	-	-	-	-	224	511	511		
6100 Discount	-	-	-	-	108	-	-	108	108		
Total Indirect Costs	10,561	9,956	11,111	9,980	7,432	7,477	10,809	89,347	89,347		

Typical reports could include:

- Management accounts for board level.
- Accounts for depot to show against budget.
- Financial reporting for auditors.
- Reconciliations.
- Trial Balances/Profit and Loss/Balance Sheet.
- Depot performance over time.
- Depot performance comparisons.

Contact MCS to find out how MCS-fin could put you in control of your financial operation.



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